



Press release

Paris, 9 July 2009

Groupama and PRO BTP create a joint venture to serve their six million health policyholders

Groupama and PRO BTP have signed a protocol confirming their intention to form a partnership to improve the services provided to their policyholders.

In early 2010, they will create a joint structure specifically to oversee networks of health professionals.

This arrangement will initially concern the optical and dentistry sectors and will result in:

- Access for the six million people insured by the two groups to networks providing quality services at prices that will reduce the policyholders' contribution;
- A greater number of policyholders for Groupama partner opticians and dentists, and the provision of a new Internet portal specifically for their use.

The joint structure will have its own brand name to ensure clear visibility for the jointly steered networks.

It is intended to extend this partnership between the two groups – based on a common professional vision and values – to include other services for the benefit of all policyholders.

GROUPAMA

A mutual group with its origins in the agricultural sector, Groupama has evolved apace with all the intervening social and economic changes since its creation at the end of the 19th century. In 2008, the company reported revenues of 16.2 billion euros, of which 1.7 for personal and group health insurance. It is the third largest Health and the largest Personal Health insurer.

With some 16 million members and policyholders, 68,000 elected representatives and over 38,500 employees, Groupama operates in 14 countries, mainly in Europe.

PRO BTP

PRO BTP, is a not-for-profit Group Benefit insurer for the construction and public works sector based on an equitable management system. It works with all the construction industry's stakeholders, that is, some 3.7 million company and individual members. With financial resources of 8 billion euros received from its retirement and benefit funds in 2008, it is the leading professional group benefit organisation in France.

PRO BTP reports gross health revenue of 1.2 billion euros making it the 6th largest supplementary health insurance group in France.

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